### Total Rewards at a Glance Benefits Package for New Employees

### Begin To Make a Difference

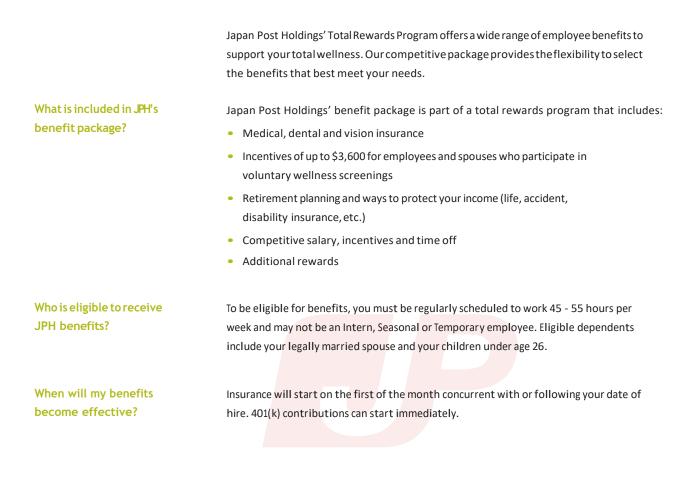
At Japan Post Holdings, employees have the opportunity to earn a competitive salary and bonus, enroll in an array of benefits, and participate in programs and services that support healthy lifestyles, assist them in building financial security for themselves and their families and help them live well-balanced lives.

Like our industry, Japan Post Holdings is fast-paced, expanding and evolving. Our people are the foundation of our success. With comprehensive rewards that include professional development, health care coverage, incentives and a healthy work and life balance, we'll give you the tools and support you need to make a difference.

### DISCLAIMER:

This pamphlet is intended to provide prospective employees with an overview of the many benefits offered by Japan Post Holdings, Co., Ltd. and its certain subsidiaries. Benefits-eligible employees may participate in most benefit programs upon date of hire, provided they enroll within 30 days of hire.

#### COMPETITIVE BENEFITS SUPPORTING YOUR TOTAL WELLNESS



**IP** 

### MEDICAL PLAN

Japan Post Holdings offeestwo medical plan options allowing you to decide how you payfor your health care.

- Consumer Driven Health Plan lower per paycheck premiums, but higher out-ofpocket expenses. This plan offers the use of a tax-exempt Health Savings Account (HSA) to help you save money for medical expenses. Japan Post Holdings contributes money into your HSA: \$1000 for employee only coverage or \$1,500 if you are covering dependents. Contribution is prorated for new hires. You may contribute into an HSA up to the annual contribution limit.
- Traditional PPO Plan higher per paycheck premiums, but lower out-of-pocket expenses. You may elect to contribute into a medical Flexible Savings Account to be reimbursed for medical expenses through the plan year.

Both plan options use the same coverage network and cover the same services. The difference in the two plans is how you and Japan Post Holdings pay for your care. Premiums for both these options are included in the table below.

#### Consumer Driven Health Plan with HSA Traditional PPO Plan

	consumer priver reduct run with risk Traditional risk run							
	Employee	Employee + Child[ren]	Employee + Spouse	Family	Employee	Employee + Child[ren]	Employee - Spouse	Family
New hire cost per paycheck <sup>1</sup>	\$43.38	\$8 <mark>6.64</mark>	\$116.93	\$162.63	\$78.54	<mark>\$13</mark> 9.83	\$163.80	\$219.55
Full cost per paycheck (Not participating in wellness screenings)	\$74.15	\$117.41	\$178.47	\$224.17	\$109.31	\$170.59	\$225.34	\$281.09
Deductible <sup>2</sup> (Amount you pay for covered services before your plan begins to pay)	\$2,800 Individual \$5,600 Family			\$500 Individual \$1,000 Family				
Coinsurance <sup>2</sup> (A percentage you pay)	10% after <mark>the deductible</mark>			20% after the deductible				
Out-of-pocket maximum <sup>2</sup> (Maximum you pay for covered services)	\$5,000 Individual \$10,000 Family				\$3,500 Individual \$7,000 Family			
Preventive care <sup>2</sup>	Covered at 100%. Includes annual exams, age-based testing, prenatal care, etc.				Covered at 100%. Includes annual exams, age-based testing, prenatal care, etc.			
<b>Copays</b> <sup>2</sup> (A fixed-dollar amount you pay)	After deductible, covered at 90% up to out-of-pocket maximum; 100% coverage thereafter.			\$10 convenience clinic \$25 office visit \$150 emergency room				
Doctor on Demand <sup>3</sup>	\$53 per visit				\$10 per visit			
Prescription coverage for 31-day supply								
Tier 1	Covered a	t 90% after	the deducti	ble up	\$10 copay			
Tier 2 and Tier 3	to the out-of-pocket maximum; 100%		100%	20% / minimum \$40, maximum \$75				
Tier 4	coverage thereafter				50% <b>/</b> minimum \$75, maximum \$150			
Specialty					\$300 copay			
Prescription coverage for 90-day supply								
Tier 1	Covered at 90% after the deductible up			ble up	\$25 copay			
Tier 2 and Tier 3	to the out-of-pocket maximum; 10 coverage thereafter		100%	20% / minimum \$100, maximum \$185				
Tier 4					50% <b>/</b> minimum \$185, maximum \$375			

<sup>1</sup>New hires are eligible for this rate for a specified period of time. Employees and their spouses may complete a voluntary wellness screening by a deadline determined by hire date to continue receiving premium incentives (based on individual screening results).

<sup>2</sup>Coverage shown is in-network (health care professionals who contract with your medical plan to deliver services to you at a lower rate).

Out-of-network coverage is also available.

<sup>3</sup> To see if online care is available in your area, log on to bluecrossmnonline.com.



**\_** DENTAL PLAN

Japan Post Holdings offers two dental plan options — Enhanced and Standard. The enhanced dental plan offers a higher level of coverage for a higher premium.

	Enhanced Plan			Standard Plan				
	Employee	Employee + Child[ren]	Employee + Spouse	Family	Employee	Employee + Child[ren]	Employee Spouse	+ Family
Cost per paycheck	\$8.23	\$15.66	\$21.18	\$28.66	\$4.30	\$8.20	\$11.11	\$15.00
Deductible <sup>1</sup> Amount you pay for covered services before your plan begins to pay	\$0Person \$0Family				\$25 Perso \$75 Fami			
Plan paid maximum <sup>1</sup> The maximum amount your plan will pay per calendar year per covered individual	\$2,000 pe	r calendar y	ear		\$1,500 pe	r calendar y	ear	
Preventive care <sup>1</sup>	cleanings,	t 100%. Inclu x-rays, fluo space mainta	ride treatm		cleanings,	t 100%. Incl , x-rays, fluc space maint	oride treatr	,
Basic services <sup>1</sup> Emergencytreatmentforreliefofpain, amalgam restorations (silver fillings) and composite resin restorations (white fillings) on anterior (front) teeth	90%				90%			
Major restorative <sup>1</sup> Crowns, composite resin restorations (white fillings) on posterior (back) teeth. The Enhanced plan also includes occlusal guards.	60%				60%			
Prosthetic <sup>1</sup> Dentures (full and partial), bridges	60%				60%			
Dental implants <sup>1</sup> (implant, abutment and crown)	Covered at 60%			Not covered				
Orthodontics <sup>1</sup>	Covered at 50% for all eligible dependents (adult and children). Lifetime maximum of \$1,500 per person.			Not cover	red			

<sup>1</sup> Coverage shown is in-network. Out-of-network coverage is also available.



VISION PLAN

Japan Post Holdings offers two vision plan options — Enhanced and Standard. The enhanced vision plan offers a higher level of coverage for a higher premium.

	Enhanced Plan			Standard Plan				
	Employee	Employee + Child[ren]	Employee + Spouse	Family	Employee	Employee + Child[ren]	Employee + Spouse	Family
	\$6.45	\$13.82	\$12.93	\$22.11	\$3.30	\$7.06	\$6.60	\$11.28
Eye exam <sup>1,2</sup>	100% afte	r \$15 copay			100% after \$15 copay			
(once every calendar year)								
Prescription lenses <sup>1</sup>	100% afte	r \$30 copay			100% afte	r \$30 copay		
(once every calendar year) (Single, bifocal, trifocal, lenticular, polycarbonate lenses for dependent children)								
Frame <sup>1</sup>	100% up to	o \$220; plus	20% off any	1	100% up t	<mark>o \$160; plus</mark>	s 20% off an	у
(once every other calendar year)	additiona	l costs			additiona	l costs		
	\$30 copa	y if not yet	paid this ye	ear f <mark>or pre</mark>	scription lens	es		
Anti-reflective coating <sup>1</sup>	100% afte	r \$30 copay			Not cover	red		
Contact lenses <sup>1</sup>	Covered at 100% up to \$220; lens exam			Covered at 100% up to \$160 for lenses				
(once every calendar year in lieu of glasses/frames)	covered at	fter \$30 copa	ау		and exam			
Second pair of glasses or contacts <sup>1</sup>	100% afte	r \$30 copay,	up to \$220;		Not cover	red		
(Lenses once every calendar year)	plus 20% o	off any addit	ional costs					
(Frames once everyother								
calendar year)								
Discounts <sup>2</sup>	15% off laser vision correction							
	20% off additional prescription glasses and sun				unglasses	nglasses		

 $^{\rm t}$  Coverage shown is in-network. Out-of-network coverage is also available.  $^{\rm 2}An$  annual vision exam is covered at 100% under the medical plan.



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As part of our commitment to preventive health and wellness, Japan Post Holdings



## COMMITMENT TO PREVENTIVE HEALTHAND WELLNESS

	offers:				
Awareness	A comprehensive biometric blood screening available at no cost to you (and your spouse) to educate you on your health status.				
Cognitive behavioral therapy	The Learn to Live program provides online resources, support groups, and clinical assessments for you and your family members (age 13 and older) struggling with stress, depression or social anxiety. • immediate, 24/7 access at learntolive.com/code will be provided				
	• no cost to you or your family				
	no waiting lists				
Education	Access to programs and resources that support your efforts to maintain and improve your overall health are available at no cost through the be well online platform at				
	<ul> <li>bravo.com/code will be provided</li> <li>health risk assessment tool gathers information about how healthy you aeyor modifiable health risk factors and conditions, and your readiness to change</li> <li>evidence-basede-learning courses that simulate live coaching seminars, are designed to address the root cause of behaviors related to modifiable health issues</li> <li>variety of online resources including meal planning and healthy recipes, exercise videos, and ways to reduce stress and improve sleep</li> </ul>				
Individual and group wellness challenges	Offer interactive activities to get you engaged in fun ways while still focusing on improving your well-being.				
<b>Medical plan premium incentive</b>	Earn up to \$2600 (individually) and up to \$3200 (if your spouse participates) in medical premium reduction for taking the wellness screening and achieving Japan Post Holdings' Healthy Range Standards.				
Personal health coaching	Work one-on-one with the same coach to develop and implement a personalized health plan. Perfect for those who are ready to proactively take charge of their health.				
Support	<ul> <li>Japan Post Holdings' Employee Assistance Program provides a variety of nutrition, fitness and healthy living resources available to you and your family. Available 24 hours a day, 7 days a week, at no cost to you.</li> </ul>				

## RETIREMENT PLANNING AND INCOME PROTECTION

#### 401(K) RETIREMENT PLAN

Japan Post Holdings offers a pre-tax and after-tax Roth 401(k) plan to help you meet your long-term financial goals.

Japan Post Holdings matches up to 100 percent of the first 6 percent you contribute, up to the IRS compensation limit. The plan features competitive investment options, loans, hardship withdrawals and rollovers. Professional investment management service available to all employees to help you better plan for retirement.

#### HEALTH SAVINGS ACCOUNT (HSA)

 Health care
 Set aside pre-tax money to pay for qualified medical expenses. HSA advantages include

 year-over-year fund rollover, earning tax-free interest, investment opportunities and

 portability.

#### FLEXIBLE SPENDING ACCOUNTS (FSAs)

Dependent care	Set aside pre-tax money to pay for qualified dependent care expenses including daycare,					
	before and afte <mark>r school programs, pr</mark> escho <mark>ol and adult care for d</mark> isabled dependents.					
Health care	Set aside pre <mark>-tax money to</mark> pay for qualified health care expenses such as copays,					
	coinsurance, prescription medicines, some over the counter medicines, etc.					
Transportation	Set aside pre-tax money to pay for qualified commuting transportation expenses					
	including public transportation and parking expenses.					

#### INCOME PROTECTION BENEFITS

Disability insurance	Japan Post Holdings' short-term disability provide earnings with a maximum weekly payout of \$3,950 Japan Post Holdings' long-term disability provid salary with a maximum of \$15,000 per month. T Japan Post Holdings.	D, for a period of up to 12 weeks. es 60 percent of your basic monthly				
Life insurance	Japan Post Holdings provides life insurance coverage equal to two times your annual salary up to a maximum of \$1,000,000. The full cost of this benefit is paid by Japan Post Holdings, Co., Ltd.					
	Supplemental life insurance may be purchased to dependents.	or you, your spouse and eligible				
Other insurance	JPH employees are also eligible to obtain additional insurance including:					
	<ul> <li>Long-term care insurance</li> </ul>	<ul> <li>Accident insurance</li> </ul>				
	Legalinsurance	<ul> <li>Home and auto insurance</li> </ul>				
	<ul> <li>Critical illness insurance</li> </ul>	Pet insurance				
	Hospital confinement indemnity insurance					

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### PAY AND TIME OFF

PAY

We have a market competitive approach to compensation to ensure that everyone at Japan Post Holdings is rewarded for their talents, performance and contributions to achieving our purpose and goals. We offer competitive pay ranges with incentive opportunity for every position.

Japan Post Holdings employees are paid on a biweekly payroll schedule. For your convenience we offer direct deposit and a pay card option.

#### INCENTIVE OPPORTUNITY

All Japan PostHoldingspositions are eligible for incentive pay. Japan PostHoldingsrewards employee performance and organizational performance by providing an opportunity to share in Japan Post Holdings' success. Participants must meet incentive eligibility criteria to be eligible for an incentive award, and you must be a full-time employee and may not be an Intern, Resident, Seasonal or Temporary employee.

#### ADDITIONAL COMPENSATION

Japan Post Holdings employees in eligible positions, that are required to work evenings, nights and/or weekends based on business need may be eligible for shift differential. In addition, eligible positions based on business need may be eligible for additional skill pay.

#### PAID TIME OFF(PTO)

Japan Post Holdings offers employees a generous PTO program to protect their income during vacation, illness and other absence.

- Non-exempt: 156 hours annually
- Exempt: 196 hoursannually
- PTO will increase at milestone service anniversaries
- PTO will be pro-rated based on your start date

#### HOLIDAY PAY

Japan PostHoldings observes nine paid holidays each year: New Year's Day, Martin Luther King Jr. Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and the following Friday, Christmas eve and Christmas Day.

#### PARENTAL LEAVE PAY

Japan Post Holdings offers 30 days of parental leave pay to employees to care for and bond with a newborn, newly adopted or newly placed foster child, during an approved leave of absence.

#### BEREAVEMENT PAY

Japan Post Holdings offers employees up to three consecutive scheduled work days of absence with pay for bereavement, when an immediate family member has passed away.





Adoption assistance	Japan Post Holdings reimburses employees up to \$7,000 of eligible expenses related to each adoption.
Back-up care	In the event that your child or adult care provider is unavailable, this benefit will arrange back-up care and also cover the majority of the costs — generally you incur a \$10 charge per employee per day up to 10 times a year.
Discount programs	Take advantage of Japan Post Holdings' negotiated discounts, such as cell phone plans, ticket sales, car rentals, retail shopping and much more.
Education reimbursement	Employees in degree-seeking programs that directly relate to their job at Japan Post Holdings may be eligible for tuition reimbursement in the amounts of \$5,000/year for undergraduate level and \$6,250/year for graduate level.
Employee assistance program and work / life resources	This benefit provides personal support and resources to you and your family at no charge to you. These services include confidential counseling and support for emotional well-being, health coaching, financial and legal support, and child and elder care referrals for services.
JPHCares	Japan Post Holdings believes in and supports community involvement by our employees. Japan Post Holdings matches employee donations up to \$1500 annually and employee volunteer hours up to \$1500 annually to eligible 501(C)(3) charities. Japan Post Holdingsakoconducts anannualgiving campaign and is involved in many other community initiatives, including local run/walk/bike events.
Professional development	Employees may be reimbursed for training courses, travel and professional memberships that are approved by their manager and directly related to their job at JPH or to JPH's business.
Supportive work culture	Japan Post Holdings' supportive work culture promotes internal training, recognition and communication to help build the foundation for your success. Japan Post Holdings conducts surveys and uses the intranet and other communication tools to encourage sharing ideas and open communication at all levels of the organization.

This guide describes only certain highlights of some of the company's benefit plans. It does not replace the actual plan provisions of the plan documents or policies, which in all cases are the final authority. Eligibility criteria and company plans, programs, practices and processes may be amended, changed or terminated by the company at any time without giving participants prior notice or gaining their consent. This document does not constitute a contract of employment between the company and any individual or an obligation by the company to maintain any particular benefit program, practice or policy.



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