1	Peter T. Mavrick (162341)									
2	Mavrick Law Firm 1620 W. Oakland Park Blvd., Suite 300									
3	Fort Lauderdale, Florida 33311									
4	954.564.2246 peter@mavricklaw.com									
5	Jon Cieslak (268951)									
6	Bona Law PC									
7	4275 Executive Square, Suite 200									
8	La Jolla, CA 92037 858.964.4589									
9	jon.cieslak@bonalawpc.com									
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11	Counsel for Plaintiff Kimera Labs Inc									
12	UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF CALIFORNIA									
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4	KIMERA LABS INC,	Cose No. 2.21 ex 02127 MMA DED								
15	KINIEKA LADS INC,	Case No. 3:21-cv-02137-MMA-DEB								
16	Plaintiff,	SECOND AMENDED								
17	VS.	COMPLAINT FOR DAMAGES AND INJUNCTIVE RELIEF								
18		AND INSUNCTIVE RELIEF								
19	EXOCEL BIO INC., RAJ JAYASHANKAR, ALEJANDRO	DEMAND FOR JURY TRIAL								
20	(ALEX) CONTRERAS, and DEB									
21	HUBERS,									
22	Defendants.									
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SECOND AMENDED COMPLAINT

Plaintiff Kimera Labs Inc (Kimera) sues Defendants Exocel Bio Inc. (Exocel Bio), Raj Jayashankar (Jayashankar), Alejandro (Alex) Contreras (Contreras), and Deb Hubers (Hubers) (collectively, Defendants), and alleges as follows:

INTRODUCTION

- 1. Kimera is an FDA-registered tissue processing laboratory that specializes in scientific research focusing on exosome characterization and placental mesenchymal stem cell exosomes production and optimization. As discussed in further detail herein, Kimera devoted substantial time, effort, and money to develop its proprietary process method of exosome isolation, to create its customer list, and to acquire the expertise necessary to produce the first clinically available exosome product in the world.
- 2. With the assistance of Kimera's employee, Dr. Melissa Selinger (Dr. Selinger), Defendants brazenly and secretly engaged in and benefited from corporate espionage. In 2019, Dr. Selinger assisted Jayashankar, Contreras, and Hubers' misappropriation and use of Kimera's trade secrets and other confidential information to create Exocel Bio, a competing business to manufacture and sell the same kind of product as Kimera. Exocel Bio has used Kimera's trade secrets and confidential information to directly compete against Kimera in the exosome isolation industry. Exocel Bio has used Kimera's trade secrets and confidential information to manufacture and sell its competing extracellular vesicle/exosome products.

THE PARTIES, JURISDICTION, AND VENUE

- 3. This is an action for injunctive relief and damages under the Defend Trade Secrets Act, 18 U.S.C. §§ 1831, et seq. (DTSA) and Florida law.
- 4. This Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1331 (federal question jurisdiction) and 28 U.S.C. § 1367 (supplemental jurisdiction).
- 5. Venue is proper pursuant to 28 U.S.C. § 1391(b)(2) because a substantial part of the wrongful acts giving rise to the claims in this lawsuit occurred within this Court's judicial district. Defendants misappropriated and used Kimera's trade secrets and other confidential information within this Court's judicial district. Further, venue is proper pursuant to 28 U.S.C. § 1391(3) because Defendant Exocel Bio resides in this Court's judicial district.
 - 6. Kimera is a Florida corporation doing business in Broward County, Florida.
- 7. Defendant Exocel Bio is a Delaware corporation with its principal place of business in San Diego County, California. This Court has personal jurisdiction over Exocel Bio because Exocel Bio's residence and principal place of business is within this Court's judicial district.
- 8. Defendant Jayashankar lives in Norfolk County, Massachusetts. Jayashankar is a founder of Exocel Bio. Jayashankar presently holds the title of Chief Operating Officer of Exocel Bio, and regularly fulfills his duties as Chief Operating Officer for Exocel Bio within this Court's judicial district. This Court has personal jurisdiction over Jayashankar because the violations of law at issue in this lawsuit were conducted by Jayashankar within

this Court's judicial district. Jayashankar acquired Kimera's trade secrets and confidential Standard Operating Procedures (SOPs) from Kimera's former employee, Dr. Selinger. The SOPs are not trade secrets. Jayashankar used Kimera's trade secrets and SOPs to develop and incorporate Exocel Bio within this Court's jurisdictional district. Exocel Bio uses Kimera's trade secrets and SOPs to manufacture its competing products within this Court's judicial district.

- 9. Defendant Hubers lives in San Diego County, California. Hubers is one of the founders of Exocel Bio. Hubers currently holds the title of Scientific Advisor of Exocel Bio, and fulfills her duties as Scientific Advisor of Exocel Bio within this Court's judicial district. This Court has personal jurisdiction over Hubers because Hubers committed violations of law at issue in this lawsuit within this Court's judicial district.
- 10. Defendant Contreras is a founder and part owner of Exocel Bio. This Court has personal jurisdiction over Contreras because the violations of law at issue in this lawsuit were conducted by Contreras within this Court's judicial district.
 - 11. Dr. Duncan Ross (Dr. Ross) is the founder and CEO of Kimera.
- 12. Dr. Selinger resides in Miami-Dade County, Florida. Kimera has confidentially settled with Dr. Selinger concerning the claims herein. As part of that confidential settlement, Dr. Selinger provided documents, a sworn statement in front of a court reporter that has been transcribed, and other information via her legal counsel. This Second Amended Complaint is based in part, but not completely, on the information, documents, and sworn statement from Dr. Selinger and at various points herein quotes from

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parts of Dr. Selinger's sworn statement. Notwithstanding the foregoing, this Second Amended Complaint is not, and does not purport to be, a sworn pleading.

13. Any and all conditions precedent to this lawsuit have been satisfied or waived.

COUNT I: MISAPPROPRIATION OF KIMERA'S PROCESS TRADE SECRET PURSUANT TO THE DEFEND TRADE SECRETS ACT, 18 U.S.C. §§ 1836, et seq. (Against All Defendants)

- 14. Kimera realleges and incorporates by reference the allegations contained in paragraphs 1 through 13 as if fully set forth herein.
- Kimera developed an efficient, rapid, and scalable process of producing, on 15. an industrial scale, clinically therapeutic exosome products for humans in a clinical setting, by using recombinant protein isolation methods combined with cellular therapeutic production processes (Kimera's Process or the Kimera Process). The Kimera Process is a trade secret consisting of a proprietary method of growing, harvesting, and isolating exosomes derived from placental mesenchymal stem cells for use in human therapeutic products. Kimera's Process involves increasing the quantity of exosomes in cell culture and harvesting and isolating the resulting exosome product in a manner that separates the target exosomes from other biological matter in a highly efficient and rapid method. Kimera's Process uses tools that are unique to its outcome and includes, but is not limited to, the following steps: collect conditioned medium, filter medium using a cell centric process, transfer isolate, process the resultant medium using a recombinant protein isolation method, resuspend isolate, obtain exosome concentration, adjust product concentration to Kimera's proprietary quality levels, refilter resuspended isolate, and

transfer suspension to sterile vials to await quality control assessment. Kimera's Process is

unique because: (1) the combination of recombinant protein isolation and cellular therapeutic production processes does not exist in any previous process of exosome isolation for clinical usage; (2) it requires the use of tools not used in any previous process of exosome isolation for clinical usage; and (3) the unique properties of large fat-based particles are not amenable to earlier published research methods of isolation. There is no reference to or understanding of Kimera's Process of exosome isolation in the clinical exosome isolation industry, nor is Kimera's Process known to persons skilled in the clinical exosome isolation industry.

16. Kimera takes reasonable measures to maintain the secrecy of Kimera's

- Process, which include but are not limited to, limiting access to employees that need to know, requiring employees to sign non-disclosure agreements as a condition of employment, and physical security measures, such as implementing and using passwords and locks on Kimera's computers.
- 17. Kimera's Process derives independent economic value from not being generally known to, or readily ascertainable through proper means by another person who can obtain economic value from the disclosure or use of the information. Nobody in the exosome isolation industry uses a process similar to Kimera's Process. Kimera's Process is the product of many years of research and development at substantial cost to Kimera. Kimera's Process is Kimera's competitive advantage in the exosome isolation industry. A competitor who had knowledge of Kimera's Process without undergoing the time, effort,

and expense incurred by Kimera to create the process would be at a significant advantage because that competitor would undercut Kimera in the marketplace.

- 18. Kimera's Process has been used in and/or is intended for use in interstate commerce because it produces exosomes for use outside of Florida.
- 19. Kimera employed Dr. Selinger from March 2018 through October 2019. During Dr. Selinger's employment, Dr. Ross told Dr. Selinger that Kimera's Process is a trade secret. Kimera provided Kimera's Process to Dr. Selinger with the explicit understanding, between Kimera and Dr. Selinger, that Dr. Selinger had a duty to maintain its secrecy. To prevent Dr. Selinger from divulging Kimera's Process, Dr. Selinger's employment contract with Kimera required her to execute a non-disclosure agreement. Dr. Selinger signed the non-disclosure agreement. Dr. Selinger's duty to not disclose Kimera's Process to anyone outside Kimera arose from Dr. Selinger's explicit understanding (with her employer Kimera) that she has a duty to maintain the secrecy of Kimera's Process, the non-disclosure agreement she signed, and her employment with Kimera during the period of March 2018 through October 2019.
- 20. Before Dr. Selinger disclosed the Kimera Process to Jayashankar, Contreras, and Hubers, Dr. Selinger told them that Kimera's Process is Kimera's confidential trade secret information. Jayashankar, Contreras, and Hubers knew that Dr. Selinger was not permitted to disclose Kimera's Process to them. As part of her post-settlement, sworn statement referenced on pages 2-3, ¶ 12 herein, Dr. Selinger testified in part:
 - Q. You provided to Jayashankar and Contreras some of Kimera's manufacturing processes, correct?

A. Yes.

- Q. All right. At the time you provided those processes to Jayashankar and Contreras, did they know that those processes were confidential to Kimera?
- A. Yes.
- Q. And tell me how you knew that they understood that these were secret processes and confidential processes of Kimera.
- A. They were well aware of the situation of me still being on the payroll for the company and the processes possibly being trade secret. And they were very adamant that if I did not provide these documents, then I would be excluded from the formation of the company.
- Q. Did you ever express to them in any way that Kimera views these manufacturing processes as secret?
- A. Yes.
- Q. ... You told them that Kimera views these manufacturing processes to be a trade secret?
- A. Yes. And they told me that it did not apply because I did not have a noncompete or NDA. So I was unaware of federal intellectual property laws at the time. They had me convinced it was not illegal.¹
- Q. And when you provided these manufacturing processes that Kimera had indicated to you were trade secrets, did Jayashankar and Contreras indicate in any way to you that they wanted this information to be kept secret from Kimera?
- A. Yes.
- Q. Did Jayashankar and Contreras ever tell you don't let Kimera know that you're giving us their manufacturing processes?
- A. Yes, of course.
- Q. Did they actually say something like that to you or did they say that to you specifically?
- A. Yes. They were trying to do this under the radar of not being found out by Kimera by doing it under a holding company.

Dr. Selinger did, in fact, sign a non-disclosure agreement with Kimera that required her to maintain the secrecy of Kimera's process. In all candor to the Court, however, Dr. Selinger disputed that fact during prior litigation. Regardless, Dr. Selinger was aware that Kimera viewed and treated Kimera's Process as a confidential trade secret and that she was obligated to maintain its confidentiality and secrecy. Dr. Selinger informed Jayashankar, Contreras, and Hubers that Kimera viewed and treated Kimera's Process as a confidential trade secret and that Dr. Selinger was obligated to maintain its confidentiality and secrecy. Therefore, Jayashankar, Conteras, and Hubers knew, and had reason to know, that Kimera's process was a trade secret when they acquired it from Dr. Selinger and when they used Kimera's Process.

- Q. Did either Contreras or Jayashankar or both of them indicate to you that they wanted essentially to take Kimera's manufacturing processes and replicate an identical business and profit from the duplication of Kimera's business?
- A. Yes.
- Q. Did they tell you that?
- A. Yes.
- Q. ... [W]as Hubers innocent in getting these processes or did she have some kind of knowledge that these were secrets of Kimera?
- A. She was aware that they were secrets of Kimera.
- Q. How do you know she knew that?
- A. Because Alejandro [Contreras] discussed it with her, as well as Brad Fox.
- Q. Were you in the presence of—let me ask you this because I have to know whether it's hearsay or not. Were you actually physically present in the conversation that you're referring to with Contreras and Brad Fox with Hubers wherein there was a discussion of Kimera's secret processes?
- A. Yes. When I was present in the San Diego offices of La Vita Compounding Pharmacy of Deb Hubers.
- Q. Who else was present during that conversation?
- A. Alejandro Contreras.

Defendants' knowledge concerning the trade secret.

- 21. Defendants at all relevant times knew, or had reason to know, that the Kimera Process is a trade secret, and knew, or had reason to know, that the disclosing party, Dr. Selinger, had acquired it through improper means and was breaching a duty of confidentiality by disclosing it. DTSA, 18 U.S.C. § 1839(5)(B)(ii)(III), defines "misappropriation" of a trade secret and the requirement that the defendant know or have reason to know about the trade secret, in pertinent part:
- (5) [T]he term 'misappropriation' means
 - A. acquisition of a trade secret of another by a person who knows or has reason to know that the trade secret was acquired by improper means; or

- B. disclosure or use of a trade secret of another without express or implied consent by a person who
 - i. used improper means to acquire knowledge of the trade secret;
 - ii. at the time of disclosure or use, knew or had reason to know that the knowledge of the trade secret was
 - (III) derived from or through a person who owed a duty to the person seeking relief to maintain the secrecy of the trade secret or limit the use of the trade secret.
- 22. In or about January 2019, unbeknownst to Kimera, Dr. Selinger met with Contreras in Tulum, Mexico. Dr. Selinger and Contreras discussed creating a business.
- 23. In the period February 2019 onward, while still employed by Kimera, Dr. Selinger conspired with Jayashankar, Contreras, and Hubers to create a business to compete against Kimera in the generation of exosomes for pharmaceutical and cosmetic products via the knowing, illicit, and intentional means of using the Kimera Process (Exocel Project). During Dr. Selinger's discussions with Jayashankar, Contreras, and Hubers concerning the Exocel Project, Jayashankar, Contreras, and Hubers knew Dr. Selinger was still a Kimera employee because Dr. Selinger told them she is still employed by Kimera. Despite their knowledge, Jayashankar, Contreras, and Hubers demanded Dr. Selinger provide them Kimera's Process. Jayashankar, Contreras, and Hubers threatened Dr. Selinger's exclusion from profiting from and participating in the competing business if she failed to comply with their demands.
- 24. Jayashankar and Contreras asked Dr. Selinger to disclose the Kimera Process to them so they could use it to manufacture their own products in competition against Kimera. Dr. Selinger complied. She disclosed Kimera's Process to them. Jayashankar and Conteras' acquisition of Kimera's Process from Dr. Selinger was improper because they

knew, or had reason to know, that Kimera's Process was acquired by Dr. Selinger through her employment with Kimera and that she was not permitted to disclose Kimera's Process because she agreed with Kimera to maintain its secrecy. Dr. Selinger specifically told Jayashankar and Contreras that Kimera's Process is Kimera's confidential trade secret information.

- 25. Before Dr. Selinger's improper disclosure and Jayashankar and Contreras' improper use of Kimera's Process, Jayashankar and Contreras knew, and had reason to know, Kimera's Process is Kimera's confidential trade secret because Dr. Selinger specifically told Jayashankar and Contreras that Kimera considered its process confidential trade secret information. Jayashankar and Contreras also knew, and had reason to know, that Dr. Selinger was breaching a duty of confidentiality by disclosing Kimera's Process to them because Dr. Selinger told them that, as part of her employment with Kimera, she agreed to never disclose Kimera's Process to anyone outside Kimera because it is Kimera's trade secret.
- 26. Dr. Selinger, Hubers, and Contreras subsequently attended a meeting in San Diego to discuss Dr. Selinger, Jayashankar, and Contreras' plan to create the competing business. Hubers agreed to help Dr. Selinger, Jayashankar, and Contreras create and run the competing business. Hubers asked Dr. Selinger to disclose Kimera's Process to her so she could use it to manufacture products for sale. Dr. Selinger complied and disclosed Kimera's Process to Hubers. Hubers' acquisition of Kimera's Process from Dr. Selinger was improper because Hubers knew, or had reason to know, that Kimera's Process was

acquired by Dr. Selinger through her employment with Kimera and that Dr. Selinger was not permitted to disclose Kimera's Process. Dr. Selinger specifically told Hubers that Kimera's Process is Kimera's confidential trade secret information.

- 27. Dr. Selinger also informed Hubers during the San Diego meeting that Kimera intended to keep Kimera's Process secret. Before Dr. Selinger's improper disclosure and Hubers' improper use of Kimera's Process, Hubers knew, and had reason to know, that Kimera's Process is Kimera's trade secret because Dr. Selinger informed Hubers of that fact during the San Diego meeting. Hubers also knew, and had reason to know, that Dr. Selinger was breaching a duty of confidentiality by disclosing Kimera's Process to them because Dr. Selinger told Hubers that, as part of Dr. Selinger's employment with Kimera, she agreed to never disclose Kimera's Process to anyone outside Kimera because it is Kimera's trade secret.
- 28. Jayashankar, Contreras, and Hubers knew, and had reason to know, that Kimera took reasonable measures to ensure the secrecy of Kimera's Process because Dr. Selinger specifically told them Kimera required her, as its employee, to keep Kimera's Process secret. In response, Jayashankar, Contreras, and Hubers demanded that Dr. Selinger not tell Kimera she had improperly disclosed Kimera's Process to them. Based on Dr. Selinger's statements to Jayashankar, Contreras, and Hubers indicating that Kimera's Process is economically valuable to the operation of Kimera's business and this is why Kimera keeps it secret, Jayashankar, Contreras, and Hubers knew, and had reason to know, that Kimera's Process derives independent economic value from not being generally

known to, and not being readily ascertainable through proper means by another person who can obtain economic value from the disclosure or use of the information. Jayashankar, Contreras, and Hubers asked Dr. Selinger to give them all Kimera's documents and information concerning Kimera's Process, so they could manufacture products using Kimera's Process and thereby profit from sales of those products.

29. After Dr. Selinger disclosed Kimera's Process to Jayashankar, Contreras, and Hubers, a conflict arose between Dr. Selinger and Jayashankar, Contreras, and Hubers, causing Dr. Selinger to leave the Exocel Project. Dr. Selinger's exit, however, mattered little to Jayashankar, Contreras, and Hubers, who had already received what they needed from Dr. Selinger, namely the Kimera Process.

<u>Jayashankar, Contreras, and Hubers created and operated Exocel Bio as a competing business premised on using Kimera's trade secret process.</u>

- 30. In March 2020, Jayashankar, Contreras, and Hubers created Exocel Bio. Upon Exocel Bio's incorporation, Jayashankar, Contreras, and Hubers disclosed Kimera's Process to Exocel Bio without Kimera's express or implied consent. Their disclosure to Exocel Bio was improper because they knew, or had reason to know, that Dr. Selinger owed a duty to Kimera to keep Kimera's Process confidential and not to disclose the process to them or anyone outside Kimera. Jayashankar, Contreras, and Hubers knew disclosure of Kimera's Process was prohibited because Dr. Selinger informed them Kimera's Process was Kimera's confidential trade secret information.
- 31. Jayashankar, Contreras, and Hubers' knowledge (that Kimera's Process is a trade secret and that Dr. Selinger was breaching her duty of confidentiality by disclosing

Kimera's Process) was conveyed to Exocel Bio when Jayashankar, Contreras, and Hubers created and continued to control, direct, manage, and operate Exocel Bio for the purpose of using Kimera's Process to manufacture products. Exocel Bio acquired Kimera's Process from Jayashankar, Conteras, and Hubers. Exocel Bio's acquisition of Kimera's Process was improper because its entire company management knew, or had reason to know, that Kimera's Process was acquired by Dr. Selinger through her employment with Kimera and that Dr. Selinger was not permitted to disclose Kimera's Process to Exocel Bio and its company management because of Dr. Selinger's obligation to Kimera to keep it secret. Dr. Selinger specifically told Exocel Bio's entire company management that Kimera's Process is Kimera's confidential trade secret information.

32. Jayashankar, as a manager of Exocel Bio, directed, oversaw, and had operational control over Exocel Bio's use of Kimera's Process to manufacture products. Contreras, as a manager or Exocel Bio, also directed, oversaw, and had operational control over Exocel Bio's use of Kimera's Process to manufacture products. Hubers, as a manager of Exocel Bio, also directed, oversaw, and had operational control over Exocel Bio's use of Kimera's Process to manufacture products. Exocel Bio used, and currently uses, Kimera's Process to manufacture Exocel Bio's own extracellular vesicle/exosome product "Exovex" for sale. Exocel Bio misrepresents it is the innovator concerning manufacturing of exosomes from placental mesenchymal stem cells, even though it is using Kimera's Process. Exocel Bio's website states, "Exocel Bio employs an innovative proprietary incubation medium and a stringent nine step GXP process, to produce the highest potency

and safety profile of all the EVs currently available." Exocel Bio currently competes against Kimera through the sale of its Exovex product. Exocel Bio's Exovex product directly competes against Kimera's XoGlo product. Exocel Bio's use of Kimera's Process was and is improper because its company management has, at all times relevant, known from Dr. Selinger that Kimera's Process was, and continues to be, confidential trade secret information belonging to Kimera.

- 33. Jayashankar, Contreras, and Hubers' improper acquisition of Kimera's Process from Dr. Selinger, improper disclosure of Kimera's Process to Exocel Bio, and improper use of the Kimera Process to manufacture products at Exocel Bio for sale, with knowledge (and reason to know) that Kimera's Process is a trade secret and that Dr. Selinger was breaching her duty of confidentiality to Kimera by disclosing it, constitutes trade secret misappropriation under DTSA. Exocel Bio's improper use of Kimera's Process to manufacture its Exovex product, with knowledge (and reason to know) that Kimera's Process is a trade secret and that Dr. Selinger was breaching her duty of confidentiality to Kimera by disclosing it, qualifies as trade secret misappropriation under DTSA.
- 34. Defendants' actions were willful, malicious, and motivated by greed. Defendants willfully and maliciously conspired with Dr. Selinger to create a business that has used, and continues to use, Kimera's Process to manufacture products for sale in direct competition against Kimera. Defendants willfully and maliciously solicited, and improperly acquired, Kimera's Process from Dr. Selinger, knowing that Kimera's Process is a trade secret and that Dr. Selinger was not authorized to use or transmit the Kimera

Process to anyone outside Kimera because it is confidential. Defendants willfully and maliciously misappropriated Kimera's Process in deliberate acts of corporate espionage. They have used Kimera's Process to manufacture their own exosome product in direct competition against Kimera. Defendants' actions were intentional and done with ill will and conscious disregard for Kimera's exclusive rights to Kimera's Process. Exocel Bio's improper use of Kimera's Process gives Exocel Bio an unfair advantage in competition against Kimera.

- 35. As a direct and proximate result of Defendants' trade secret misappropriation, Kimera has been injured because Defendants have been unjustly enriched from use of Kimera's Process and Kimera lost sales. Kimera is also threatened with further injury by Defendants' continued improper use of its trade secret process and has incurred, and will continue to incur, additional damages, costs, and expenses, including attorneys' fees resulting from Defendants' trade secret misappropriation.
- 36. WHEREFORE, based on the foregoing, Kimera respectfully requests the following relief:
 - a. Preliminary and permanent injunctive relief against all Defendants to prevent the actual misappropriation of Kimera's trade secrets and requiring affirmative actions to be taken to protect Kimera's trade secrets, including returning Kimera's Process and any documents containing Kimera's Process and barring dissemination to third parties pursuant to 18 U.S.C. § 1836(b)(3)(A);
 - b. damages against all Defendants for actual loss caused by the misappropriation of Kimera's trade secrets pursuant to 18 U.S.C. § 1836(b)(3)(B)(i)(I) and damages against all Defendants for unjust enrichment caused by the misappropriation of Kimera's trade secrets that are not addressed in computing damages for actual loss pursuant to 18 U.S.C. §

1836(b)(3)(B)(i)(II); or, in the alternative, and to the extent that it is greater than actual loss and compensation for unjust enrichment, the damages caused by the misappropriation measured by imposition of liability for a reasonable royalty for the misappropriator's unauthorized disclosure or use of the trade secret pursuant to 18 U.S.C. § 1836(b)(3)(B)(ii);

- c. exemplary damages pursuant to § 1836(b)(3)(C);
- d. reasonable attorney's fees and costs against Defendants pursuant to 18 U.S.C. § 1836(b)(3)(D);
- e. costs; and
- f. any other relief this Court deems just and proper.

COUNT II: MISAPPROPRIATION OF KIMERA'S CUSTOMER LIST TRADE SECRET PURSUANT TO THE DEFEND TRADE SECRETS ACT, 18 U.S.C. §§ 1836, et seq. (Against All Defendants)

- 37. Kimera realleges and incorporates by reference the allegations contained in paragraphs 1 through 13 as if fully set forth herein.
- 38. Kimera's customer list is a trade secret. Kimera's customer list is the product of a substantial amount of time, expense, and effort. Kimera's customer list has substantial commercial value and provides Kimera with considerable business advantage because its disclosure would allow a competitor to direct its sales efforts to those customers who have already shown a willingness to use the unique type of service and therapeutic exosome product manufactured by Kimera. Kimera expended significant time and effort identifying customers with particular needs and characteristics. Kimera's customer list is not generally known or readily ascertainable to reasonably diligent competitors because the list does not

embody information that is readily ascertainable through public sources, such as business directories.

- 39. Kimera uses reasonable measures to protect its customer list from public disclosure and to keep its secrecy, including, but not limited to, requiring that its employee sign employment agreements with provisions to maintain the confidentiality of trade secrets, advising employees to keep the information confidential, distributing the customer list to employees on an "as needed basis," and storing the customer list on computers with restricted access and using password protections.
- 40. Kimera's customer list derives independent economic value from not being generally known to, and not being readily ascertainable by another person who can obtain economic value from the disclosure or use of the information. The customer list is a compilation developed over a period of years, comprised of names, addresses, and contact persons, pricing information, and knowledge about particular needs of customers who purchase Kimera's therapeutic exosome product. A competitor who acquires Kimera's customer list without incurring the time, effort, and expense that had been previously incurred by Kimera to create the customer list, would be at a significant and unfair advantage. A competitor who had knowledge of Kimera's customer list would be able to solicit customers more selectively, effectively, and efficiently. In addition, such a competitor, by saving the time, effort, and expense associated with creating the customer list, would be able to undercut Kimera in the marketplace.

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- 41. Kimera's customer list has been used in and/or is intended for use in interstate commerce because the list is utilized to provide Kimera's products to customers outside Florida.
- 42. Kimera employed Dr. Selinger from March 2018 through October 2019. During Dr. Selinger's employment, Dr. Ross told Dr. Selinger that Kimera's customer list is a trade secret. Kimera provided Kimera's customer list to Dr. Selinger with the strict understanding that Dr. Selinger, as Kimera's employee, had a duty to maintain its secrecy. To prevent Dr. Selinger from divulging Kimera's customer list, Dr. Selinger's employment contract with Kimera required her to execute a non-disclosure agreement. Dr. Selinger signed the non-disclosure agreement. Dr. Selinger's duty to refrain from divulging Kimera's customer list to anyone outside Kimera arises from the circumstances of Dr. Selinger's receipt of Kimera's customer list, the non-disclosure agreement she signed, and her employment with Kimera during the period March 2018 to October 2019.

Defendants' knowledge concerning the trade secret.

- 43. Defendants knew, or had reason to know, that Kimera's customer list is a trade secret, and knew, or had reason to know, that the disclosing party, Dr. Selinger, had acquired it through improper means and was breaching a duty of confidentiality by disclosing it. DTSA, 18 U.S.C. § 1839(5)(B)(ii)(III), defines "misappropriation" of a trade secret and the requirement that the defendant know or have reason to know about the trade secret, in pertinent part:
- (5) [T]he term 'misappropriation' means –

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- C. acquisition of a trade secret of another by a person who knows or has reason to know that the trade secret was acquired by improper means; or
- D. disclosure or use of a trade secret of another without express or implied consent by a person who
 - i. used improper means to acquire knowledge of the trade secret;
 - ii. at the time of disclosure or use, knew or had reason to know that the knowledge of the trade secret was
 - (III) derived from or through a person who owed a duty to the person seeking relief to maintain the secrecy of the trade secret or limit the use of the trade secret.
- 44. In or about January 2019, unbeknownst to Kimera, Dr. Selinger met with Contreras in Tulum, Mexico. Dr. Selinger and Contreras discussed creating a business. In the period February 2019 onward, while still employed by Kimera, Dr. Selinger conspired with Jayashankar, Contreras, and Hubers to create a business to compete against Kimera in the generation of exosomes for pharmaceutical and cosmetic products via the knowing, illicit, and intentional means of using Kimera's Process (Exocel Project). During Dr. Selinger's discussions with Jayashankar, Contreras, and Hubers concerning the Exocel Project, Jayashankar, Contreras, and Hubers knew Dr. Selinger was still a Kimera employee because Dr. Selinger told them she is still employed by Kimera. Despite their knowledge, Jayashankar, Contreras, and Hubers demanded that Dr. Selinger provide them Kimera's confidential customer list to assist their competing business. Jayashankar, Contreras, and Hubers threatened Dr. Selinger's exclusion from profiting from and participating in the competing business if she failed to comply with their demands. As part of her post-settlement, sworn statement referenced on pages 2-3, ¶ 12 herein, Dr. Selinger testified in pertinent part:

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- Q. Did Contreras and Jayashankar ask you to divulge to them Kimera's customers?
- A. Yes.
- Q. And did they ask you to divulge those customers so they in turn could sell Exocel's products to those customers?
- A. Yes.
- Q. Did they tell you that specifically?
- A. They demanded that I turn over the packing slips and invoices from Kimera.
- Q. Did they indicate to you they wanted to keep this secret from Kimera, that they were getting this information?
- A. Yes.
- Q. How did they express this to you? What did they say? To the best of your words, recollection as to how they expressed this to you.
- A. It was done in a threatening manner. I was told to provide certain things or I would be cut out of the incorporation. And one of the things I was forced to provide was, that I didn't feel comfortable with, was the Kimera branded packing slips which contained the purchasers and the amount of money and the personal information of the doctors, et cetera.
- Q. Did Raj Jayashankar and Alex Contreras ever specifically ask you to provide Kimera's customer list to them for the purposes of their operating and creating a competing business?
 A. Yes.
- Q. And did you ever express to them that Kimera considered its customer list to be secret and proprietary to Kimera?
- A. Yes. I was not comfortable with providing documentation that contained the Kimera logo or headers or any kind of the identifying information. And they were very—this is when they were getting very manipulative about you will do what I say, you will provide what I say or you will be cut out of the incorporation.
- Q. With both Jayashankar and Contreras making that threat?
- A. Yes.
- Q. ... And with these particular documents that you're providing, did you express to them that Kimera considers its customer list to be proprietary to Kimera?
- A. Yes.
- Q. And did you indicate to them or did you tell them that Kimera considers this customer list to be something that is secret to Kimera, not to be disclosed to a competitor?

Kimera aware he had the list.

customer list to compete?

confidential and secret customer list?

Yes. And they even responding with asking, Raj [Jayashankar] asking

are there certain customers that we should not contact. For example,

one customer was the chief medical officer of Kimera, so that was

somebody that would not want to be contacted, Dr. Doug Spiel. So there was a do not call list on [sic] created by Raj Jayashankar because he

was aware that some of these customers would backfire and make

Did he express this—did Mr. Jayashankar express to you that he wanted

these particular customers to be do-not-contact to avoid detection of Jayashankar and Contreras and Fox and Hubers using Kimera's

Did Deb Hubers know that you were giving them Kimera's ...

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- Q.
- 11 A. Yes.

A.

Q.

A.

- Q. Did she know that you were getting this information from Kimera secretly to provide to Jayashankar, Hubers and Contreras?
- A. Yes.

Yes.

45. Jayashankar and Contreras specifically demanded that Dr. Selinger circumvent Kimera's efforts to keep its customer list confidential by providing them Kimera's packing slips and invoices. Jayashankar and Contreras demanded the packing slips and invoices because they disclosed the names, contact information, and purchasing requests, habits, and practices of Kimera's customers. Jayashankar and Contreras sought this information to facilitate marketing and sale of their competing business' products to Kimera's customers. Dr. Selinger complied. She gave Jayashankar and Contreras Kimera's customer list via its packing slips and invoices. Jayashankar and Conteras' acquisition of the customer list from Dr. Selinger was improper because they knew, or had reason to know, that the customer list was acquired by Dr. Selinger through her employment with

Kimera and that she was not permitted to disclose the customer list because she agreed with Kimera that she will maintain its secrecy. Dr. Selinger specifically told Jayashankar and Contreras that the customer list is Kimera's confidential trade secret information.

- 46. Before Dr. Selinger's improper disclosure, and Jayashankar and Contreras' improper use of Kimera's customer list, Jayashankar and Contreras knew, and had reason to know, that Kimera's customer list is Kimera's confidential trade secret because Dr. Selinger specifically told Jayashankar and Contreras that Kimera considered its customer list confidential trade secret information. Jayashankar and Contreras also knew, and had reason to know, that Dr. Selinger was breaching a duty of confidentiality by disclosing Kimera's customer list to them because Dr. Selinger told them that, as part of her employment with Kimera, she agreed to never disclose Kimera's customer list to anyone outside Kimera.
- 47. Dr. Selinger, Hubers, and Contreras subsequently attended a meeting in San Diego to discuss Dr. Selinger, Jayashankar, and Contreras' plan to create the competing business. Hubers agreed to help Dr. Selinger, Jayashankar, and Contreras create and run the competing business. Hubers asked Dr. Selinger to disclose Kimera's customer list to her so she could use it to it to market and sell the competing business' products for sale. Dr. Selinger complied. Dr. Selinger disclosed Kimera's customer list to Hubers. Hubers' acquisition of Kimera's customer list from Dr. Selinger was improper because Hubers knew, and had reason to know, from Dr. Selinger's statements to Hubers, that Kimera's customer list was confidential and secret information, was acquired by Dr. Selinger through

her employment with Kimera, and that Dr. Selinger's employment arrangement with Kimera required that she keep confidential and refrain from disclosing Kimera's customer list because it was a secret of her employer Kimera. Hubers therefore knew, and had reason to know, that Dr. Selinger was breaching her duty of confidentiality to Kimera by disclosing Kimera's customer list to Hubers.

- 48. Jayashankar, Contreras, and Hubers knew Kimera took reasonable measures to ensure the secrecy of its trade secrets because Dr. Selinger specifically told them Kimera required her, as its employee, to keep its customer list secret. In addition, to conceal from Kimera that Defendants were illegally using its customer list, Jayashankar created a donot-call list delineating specific Kimera customers to not contact so that the scheme to use Kimera's customer list would not be detected by Kimera. Based on Dr. Selinger's statements indicating that Kimera's customer list is secret and valuable for use in marketing and sale of manufactured products, Jayashankar, Contreras, and Hubers knew that Kimera's customer list derives independent economic value from not being generally known to, and not being readily ascertainable through proper means by another person who can obtain economic value from the disclosure or use of the information. Jayashankar, Contreras, and Hubers asked Dr. Selinger to give them Kimera's customer list so they could profit from the customer list in their competing business.
- 49. After Dr. Selinger disclosed Kimera's customer list to Jayashankar, Contreras, and Hubers, a conflict arose between Dr. Selinger and Jayashankar, Contreras, and Hubers, causing Dr. Selinger to leave the Exocel Project.

Jayashankar, Contreras, and Hubers created and operated Exocel Bio as a competing business premised on using Kimera's customer list.

- 50. In March 2020, Jayashankar, Contreras, and Hubers created Exocel Bio. Upon Exocel Bio's incorporation, Jayashankar, Contreras, and Hubers (all three of whom constituted the entire management of Exocel Bio) disclosed Kimera's customer list to Exocel Bio without Kimera's express or implied consent. Their disclosure to Exocel Bio was improper because they knew or had reason to know that Dr. Selinger owed a duty to Kimera to keep the customer list confidential and not to disclose the customer list to anyone outside Kimera. Jayashankar, Contreras, and Hubers knew disclosure of Kimera's customer list was prohibited because Dr. Selinger informed them that the customer list was Kimera's confidential trade secret information.
- 51. Jayashankar, Contreras, and Hubers' knowledge (that Kimera's customer list is a trade secret and that Dr. Selinger was breaching her duty of confidentiality by disclosing Kimera's customer list) was conveyed to Exocel Bio when Jayashankar, Contreras, and Hubers created and continued to control, direct, manage, and operate Exocel Bio for the purpose of using Kimera's customer list to market and sell products. Exocel Bio acquired Kimera's customer list from Jayashankar, Conteras, and Hubers (i.e., the entire management team of Exocel Bio). Exocel Bio's acquisition of Kimera's customer list was improper because its entire company management (consisting of Jayashankar, Contreras, and Hubers) knew, or had reason to know, that Kimera's customer list was acquired by Dr. Selinger through her employment with Kimera and that Dr. Selinger was not permitted to disclose Kimera's customer list because of her obligation to Kimera to

keep it secret. Dr. Selinger disclosed to Exocel Bio's entire company management that Kimera's customer list is Kimera's confidential trade secret information

- 52. Jayashankar directed Exocel Bio's use of Kimera's customer list to market and sell Exocel Bio's products. Contreras directed Exocel Bio's use of Kimera's customer list to market and sell Exocel Bio's products. Hubers directed Exocel Bio's use of Kimera's customer list to market and sell Exocel Bio's products. Exocel Bio used, and currently uses, Kimera's customer list to market and sell its products.
- 53. Upon Exocel Bio's incorporation, all information and other assets which were created or acquired for the Exocel Project came into Exocel Bio's possession and control, including Kimera's customer list. Following incorporation, Exocel Bio implemented, used, and currently uses Kimera's customer list to sell Exocel Bio's own extracellular vesicle/exosome product, "Exovex."
- 54. Jayashankar, Contreras, and Hubers' acceptance, disclosure to Exocel Bio, retention, and use of Kimera's customer list in its competing business, Exocel Bio, to sell its products to Kimera's customers and generate profit, with knowledge (and reason to know) that Kimera's customer list is a trade secret and that Dr. Selinger was breaching her duty of confidentiality to Kimera by disclosing it, qualifies as trade secret misappropriation pursuant to the DTSA. Exocel Bio's use of Kimera's customer list to sell its Exovex product, with knowledge (and reason to know) that Kimera's customer list is a trade secret and that Dr. Selinger was breaching her duty of confidentiality to Kimera by disclosing it, qualifies as trade secret misappropriation pursuant to the DSTA.

Defendants willfully and maliciously conspired with Dr. Selinger to create a business that

would use Kimera's customer list to directly compete against Kimera. Defendants willfully

and maliciously solicited Kimera's customer list from Dr. Selinger knowing that Kimera's

customer list is a trade secret and that Dr. Selinger was not authorized to use or transmit

Kimera's customer list to anyone outside Kimera because disclosure would harm Kimera.

Defendants willfully and maliciously stole Kimera's customer list in deliberate acts of

corporate espionage for use in the creation of their own business that would directly

Defendants' actions were willful and malicious and motivated by greed.

55.

compete against Kimera. Defendants' actions were intentional and done with ill will and with conscious disregard of Kimera's exclusive rights to its customer list.

56. Exocel Bio's use of Kimera's customer list gives Exocel Bio an unfair advantage in competition against Kimera. Exocel Bio would not be able to sell its Exovex products to Kimera's customers and compete against Kimera without using Kimera's customer list.

57. As a direct and proximate result of Defendants' conduct, Kimera has been injured because Kimera lost sales. Kimera is also threatened with further injury and has incurred, and will continue to incur, additional damages, costs, and expenses, including attorneys' fees resulting from Defendants' trade secret misappropriation. As a further direct and proximate result of Defendants' trade secret misappropriation and use of Kimera's

customer list, Defendants have been unjustly enriched.

58.	WHEREFORE,	based	on	the	foregoing,	Kimera	respectfully	requests	the
following r	elief:								

- a. Preliminary and permanent injunctive relief against all Defendants to prevent the actual misappropriation of Kimera's trade secrets and requiring affirmative actions to be taken to protect Kimera's trade secrets, including returning Kimera's customer lists and any documents containing Kimera's customer lists and barring dissemination to third parties pursuant to 18 U.S.C. § 1836(b)(3)(A);
- b. damages against all Defendants for actual loss caused by the misappropriation of Kimera's trade secrets pursuant to 18 U.S.C. § 1836(b)(3)(B)(i)(I) and damages against all Defendants for unjust enrichment caused by the misappropriation of Kimera's trade secrets that are not addressed in computing damages for actual loss pursuant to 18 U.S.C. § 1836(B)(i)(II); or, in the alternative, and to the extent that it is greater than actual loss and compensation for unjust enrichment, the damages caused by the misappropriation measured by imposition of liability for a reasonable royalty for the misappropriator's unauthorized disclosure or use of the trade secret pursuant to 18 U.S.C. § 1836(b)(3)(B)(ii);
- c. exemplary damages pursuant to § 1836(b)(3)(C);
- d. reasonable attorney's fees and costs against Defendants pursuant to 18 U.S.C. § 1836(b)(3)(D);
- e. costs; and
- f. any other relief this Court deems just and proper.

COUNT III: UNJUST ENRICHMENT (Against Jayashankar, Contreras, and Exocel Bio)

- 59. Kimera realleges and incorporates by reference the allegations contained in paragraphs 1 through 13 as if fully set forth herein.
 - 60. Kimera asserts this claim under Florida law.

- 61. Kimera's Standard Operating Procedures (SOPs) are documents reflecting the precise procedure to be implemented by employees of Kimera. The SOPs were developed at Kimera's Florida office, by Kimera personnel employed in Florida.
- 62. The SOPs address nearly every aspect of Kimera's business, including safety precautions and protocols needed to obtain FDA certification. The SOPs are necessary for regulatory approval, and a competitor would need comparable documents for its own business. The SOPs contain Kimera's confidential proprietary information. The SOPs were created by Kimera at significant expense, including hiring the services of a private contractor to help develop and write these SOPs.
- 63. Dr. Selinger's employment with Kimera allowed her access to Kimera's SOPs and other confidential information to perform her employment duties. Kimera required that Dr. Selinger not disclose Kimera's SOPs and other confidential information to anyone outside Kimera. Dr. Selinger's contract with Kimera required her to execute a non-disclosure agreement as part of her employment, which barred Dr. Selinger from disclosing Kimera's SOPs and other confidential information to anyone outside Kimera. Dr. Selinger signed the non-disclosure agreement.
- 64. In the period February 2019 onward, while still employed by Kimera, Dr. Selinger conspired with Jayashankar, Contreras, and Hubers to create a business to compete against Kimera in the generation of exosomes for pharmaceutical and cosmetic products via the knowing, illicit, and intentional means of using Kimera's Process (Exocel Project). During Dr. Selinger's discussions with Jayashankar, Contreras, and Hubers

concerning the Exocel Project, Jayashankar, Contreras, and Hubers knew Dr. Selinger was still a Kimera employee because Dr. Selinger told them she is still employed by Kimera. Despite their knowledge, Jayashankar and Contreras asked Dr. Selinger to provide them Kimera's confidential SOPs, that would assist their business. After Jayashankar and Contreras asked for the SOPs from Dr. Selinger, Dr. Selinger responded by providing the SOPs to them. Before Dr. Selinger's improper provision of Kimera's SOPs to Jayashankar and Contreras, Jayashankar and Contreras knew, and had reason to know, Kimera's SOPs are Kimera's confidential property because Dr. Selinger specifically told Jayashanka and Contreras that Kimera considered its SOPs to be confidential. Jayashankar and Contreras therefore knew, and had reason to know, that Dr. Selinger was breaching a duty of confidentiality by disclosing Kimera's SOPs to them. As part of her post-settlement, sworn statement referenced on pages 2-3, ¶ 12 herein, Dr. Selinger testified in pertinent part:

- Q. So you produced this as part of your disclosures here, correct? As part of this to us in the settlement?
- A. Yes.
- Q. ... And this document, did you prepare the redline change to this document?
- A. Yes.
- Q. ... And did you prepare these changes based on discussions you had with Contreras and Jayashankar and Hubers and Fox?
- A. This was at the end of our working relationship together where it became very contentious and abusive and I was threatened to provide additional SOPs [i.e., standard operating procedures] or I would be excluded from the incorporation. So I was forced to create these documents.
- Q. Did they—did any of those people I mentioned, Contreras, Jayashankar, Hubers or Fox, ask you to specifically take Kimera's operating procedures—
- A. Yes.
- Q. --and provide it to them?

A. Yes.

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- Q. ... Was it all of them involved in the request or the insistence they provide this or is it just some of those people I mentioned?
- A. I think it was specifically Alejandro Contreras and Raj Jayashankar.
- Q. ... Did they ask you to redline the document to remove Kimera's name from the document and instead put the knew [sic] competing product Exovex?
- A. Yes.
- Q. And did they ask you to use the name NanoPrizm Bioscience² and remove Kimera's name from the document?
- A. Yes.
- Q. And did they want this in Word format so they could modify it further?
- A. Yes.
- Q. So I'm clear, am I correct in understanding you that Jayashankar, Contreras asked you to take Kimera's already prewritten standard operating procedure document that you created during your employment at Kimera and keep the same document, but modify some of the names so that it indicates it's from NanoPrizm and it's concerning the competing Exovex product they're going to be selling?
- A. Correct.
- Q. Did they—and where it says at the bottom of each page, it says confidential; you see where it's making the reference to confidential?
- A. Yes.
- Q. Why that written there?
- A. IT was written as a confidential document of Kimera.
- Q. And did they—when you told them it's a confidential document that belongs to Kimera, what was their response?
- A. They were not deterred. They wanted any and all documents that they could get from Kimera.
- Q. And Kimera paid EOC Consultants money to help develop these standard operating procedures, correct?
- A. Yes. We worked collaboratively on the creation of 100 SOPs.
- Q. So did Jayashankar and Contreras know from their conversations with you that Kimera had paid money for you during your employment as well as to this outside consulting firm, EOC, to develop these standard operating procedures.
 - A. I believe so.

² Defendants Jayashankar, Contreras, and Hubers ultimately never used the company, or company name, "NanoPrizm Bioscience," and instead proceeded forward with their new company Exocel Bio.

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- To the best of your knowledge, did they understand that Kimera spent money to create these standard operating procedures?
- A. Yes.

Q.

- In March 2020, Jayashankar, Contreras, and Hubers created Exocel Bio. 65. Jayashankar, Contreras, and Hubers constituted the entire management of Exocel Bio. Upon Exocel Bio's incorporation, Jayashankar and Contreras disclosed Kimera's SOPs to Exocel Bio without Kimera's express or implied consent. Excocel Bio, via the knowledge of its managers, Jayashankar and Contreras, knew that disclosure of Kimera's SOPs was prohibited because Dr. Selinger informed Exocel Bio's managers that Kimera's SOPs are Kimera's confidential information.
- Jayashankar and Contreras, in their capacity as managers of Exocel Bio, used 66. Kimera's SOPs to operate Exocel Bio and obtain regulatory approval/certification from the U.S. Food and Drug Administration (FDA) to operate the business. Exocel Bio's acquisition of Kimera's SOPs was improper because its managers knew that Kimera's SOPs were acquired by Dr. Selinger through her employment with Kimera and that Dr. Selinger was not permitted to disclose Kimera's SOPs because of her obligation to Kimera to keep it secret.
- A benefit was conferred upon Jayahankar, Contreras, and Exocel Bio when 67. each received Kimera's SOPs. Kimera's stolen SOPs were essential to the operation of Exocel Bio's business because Kimera's SOPs assist in the operation of a large part of Exocel Bio's business, including safety precautions and protocols needed to obtain FDA certification. The SOPs are necessary for regulatory approval. Jayashanar, Contreras, and

Exocel Bio knowingly and voluntarily accepted and retained the benefits conferred from Kimera's stolen SOPs. Jayashankar, Conteras, and Exocel Bio has each been unjustly enriched by his/its acceptance and retention of Kimera's SOPs because they benefited from the SOPs for business use while simultaneously saving the time, expense, and effort expended by Kimera to create its SOPs.

- 68. Accordingly, Kimera has conferred a benefit on Jayahsankar, Contreras, and Exocel Bio due to their retention and use of Kimera's SOPs with knowledge that the SOPs belong to Kimera. Jayashakar, Conteras, and Exocel Bio voluntarily accepted and retained, and continue to accept and retain, the benefit conferred. The circumstances are such that it would be inequitable for Jayashankar, Conteras, and Exocel Bio to retain the benefit without first paying the value thereof to Kimera.
- 69. WHEREFORE, based on the foregoing, Kimera respectfully requests the following relief:
 - a. damages arising from Jayashankar's, Contreras', and Exocel Bio's unjust enrichment; and
 - b. any other relief this Court deems just and proper.

1 **DEMAND FOR JURY TRIAL** 2 Kimera hereby demands trial by jury for all causes of action, claims, or issues in this 3 action that are triable as a matter of right to a jury. 4 November 10, 2022 5 /s/ Jon Cieslak Jon Cieslak (268951) 6 Bona Law PC 4275 Executive Square, Suite 200 7 La Jolla, CA 92037 8 858.964.4589 9 jon.cieslak@bonalawpc.com 10 /s/ Peter Mavrick Peter T. Mavrick (162341) 11 Mavrick Law Firm 12 1620 W. Oakland Park Blvd., Suite 300 Fort Lauderdale, Florida 33311 13 954.564.2246 14 peter@mavricklaw.com 15 Counsel for Plaintiff Kimera Labs Inc. 16 17 18 19 20 21 22 23 24 25 26 27 28